



# The Business of Being an Artist

*Daniel Grant*

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## **The Business of Being an Artist** Daniel Grant

The fifth edition of this updated and expanded classic provides visual artists with an in-depth guide to developing and building a career as a professional artist. Veteran art writer Daniel Grant weaves the words and experiences of dozens of practicing artists throughout this informative volume to describe their real-life challenges and the solutions they found to overcome them. Grant covers everything from art gallery etiquette to the legal rights of artists, including chapters on:

Making the transition from school to the working world  
Searching for funding through grants and fellowships  
Developing relationships with art dealers  
Handling criticism and rejection  
How to stay safe in the studio  
Finding a variety of ways to get paid in the new economy

New to this edition are expanded sections that look at utilizing exhibition venues from sidewalk fairs to regional biennials to national parks, selling in other countries, talking with collectors about your art and yourself, avoiding the perils of defamation, transporting and travelling with art, using “greener” materials, and the experience of becoming an artist later in life and of artists’ children. *The Business of Being an Artist* is an invaluable resource for art students, aspiring artists, and professional artists who want to learn all there is to know about successfully navigating the world of art.

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