

Brains on Fire: Igniting Powerful, Sustainable, Word of Mouth Movements

Robbin Phillips, Greg Cordell, Geno Church, Spike Jones

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Develop and harness a powerful, sustainable word-of-mouth movement

How did the 360-year-old scissor company, Fiskars, double its profit in key markets just by realizing its customers had already formed a community of avid scrapbookers? How is Best Buy planning to dominate the musical instruments market? By understanding the Brains on Fire model of tapping movements and stepping away from the old-school marketing "campaign" mentality.

Brains on Fire offers original, practical and actionable steps for creating a word-of-mouth movement for corporations, products, services, and organizations. It takes you step-by-step through the necessary actions needed to start your own authentic movement.

- Develop and harness a powerful, sustainable, word-of-mouth movement
- Describes 10 lessons to master and create a powerful, sustainable movement
- The Brains on Fire blog is often ranked in the top 100 of AdAge's Power 150 Marketing Blogs



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This Brains on Fire: Igniting Powerful, Sustainable, Word of Mouth Movements book is simply not ordinary book, you have it then the world is in your hands. The benefit you will get by reading this book is actually information inside this guide incredible fresh, you will get facts which is getting deeper anyone read a lot of information you will get. That Brains on Fire: Igniting Powerful, Sustainable, Word of Mouth Movements without we know teach the one who reading through it become critical in imagining and analyzing. Don't be worry Brains on Fire: Igniting Powerful, Sustainable, Word of Mouth Movements can bring if you are and not make your carrier space or bookshelves' turn into full because you can have it in the lovely laptop even phone. This Brains on Fire: Igniting Powerful, Sustainable, Word of Mouth Movements having very good arrangement in word in addition to layout, so you will not sense uninterested in reading.

Carla Floyd:

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